



## **3E introduces comprehensive business process outsourcing solution for EH&S compliance management**

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3E Company has introduced the first comprehensive Business Process Outsourcing (BPO)-based solution for managing Environmental, Health, and Safety (EH&S) compliance, starting with a cross-platform suite of services for hazardous material (hazmat) information management. 3E Company has leveraged its leadership position in outsourced hazmat information services and brought together multiple compliance services to offer a new premium level BPO platform. World-class organizations including AT&T have partnered with 3E to address their hazmat compliance needs and increase efficiency, enhance EH&S staff productivity, and enable their organization to focus on the strategic responsibilities associated with managing a safe workplace.

Market research firm BTI Consulting has estimated the market for outsourced environmental services including regulatory, auditing, compliance, information systems, and permitting at over \$850 million, and states that outsourcing is increasing as managers perceive it as a more productive option. The same source has measured a \$4.1 billion market for environmental management information systems, including \$2.6 billion in professional services, \$640 million in software, and \$440 million in Internet services. In a survey of EH&S professionals, the most preferred approach was a team of external experts leveraging software and internet solutions, with half of the users choosing this method versus other methods such as point software solutions, standalone consultants, system integrators, or ASPs.

3E's cross-platform BPO offering includes a 24-7-365 hazmat mission control call center comprised of seasoned hazmat compliance professionals that are available to assist customers with all aspects of their EH&S compliance issues, from routine requests to emergency response situations. 3E also offers a comprehensive online platform for hazmat compliance services and information management, as well the outsourcing of traditional, hands-on scheduled services related to regulatory reporting and training. The foundation of the platform is built on 3E's premier hazardous material information database containing millions of Material Safety Data Sheets (MSDSs), chemical

and regulatory information, combined with 3E's proprietary business rules, best practices, and EH&S expertise.

3E Company's new BPO offering is designed for customers employing its full suite of solutions for managing hazmat compliance information. These services include:

- MSDS management;

- Transportation guidance, documentation, and classification;

- Waste storage and disposal assistance;

- Spill response;

- Poison and exposure medical advice;

- Training management, content and services, both online and classroom;

- Compliance reporting