

Global Regulatory Planning, Business Intelligence and Actionable Data with Ariel WebInsight

Julia Tsvetkova
Connie Prostko-Bell
3E Company
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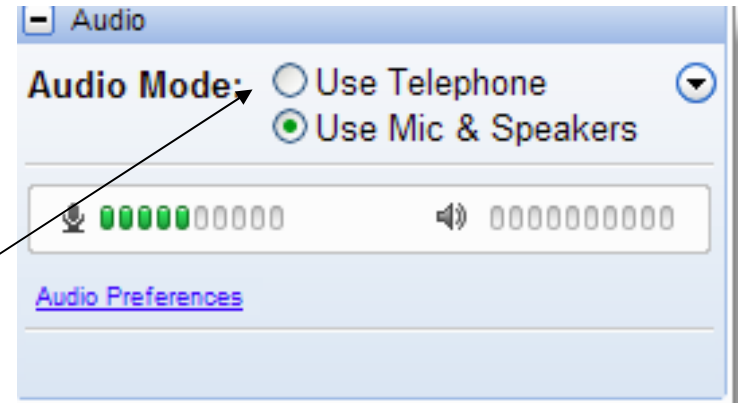
Audio Settings

Using the pane on the right-hand side of your screen, chose the audio mode of your preference.

The default setting is “Use Mic & Speakers”, which requires your computer to have speakers to listen to this web seminar.

You can click on “Use Telephone” if you prefer to listen through your handset or headset. Once you click this audio mode the panel will display your number, access code and pin.

You may also minimize this panel by clicking on the arrow located on the side of the pane.



Web Seminar Instructions



- Click Q&A button to submit your questions. Questions will be answered at the end of the presentation.
- The web seminar will be recorded. The audio and visual presentation link will be sent to you after the web seminar.

Guest Speakers



Julia Tsvetkova:

Manager, Ariel Product Management

- Responsible for the Ariel line of products within the 3E Company portfolio, including the Ariel's regulatory suite for SAP EH&S - regulatory data, expert rules, multilingual phrases, document templates and loading tools
- Prior Experience: Ms. Tsvetkova's prior experience includes 5 years developing products in the international trade and logistics space with NextLinx (now Management Dynamics). Prior to that she worked as a financial analyst for KPMG - Barents Group
- Education: Master of Business Administration, Kogod School of Business

Guest Speakers



Connie Prostko-Bell:

Solution Engineer, Integrated Content

- Focused on defining client needs and solution options for 3E products and services which support the SAP EH&S module and generate business value from environmental performance
- Prior Experience: Ms. Prostko-Bell was previously a Project Manager with Technidata America. Before that she was with Ennovation developing EMIS and sustainability solutions for regulatory agencies and the regulated community. Prior to Ennovation Ms. Prostko-Bell was part of a climate change research group with NOAA.
- Education: B.Sc. Environmental Science, WVU

The Complexity

- Are all substances on the respective chemical inventory?
- Are any of the substances you use in your products restricted in your target markets?
- Are your substances classified and labeled correctly in the markets you operate?
- What is the impact on the environment?

But also:

- Are the chemicals you manufacture or use subject to WEEE, RoHS Are you substances on the REACH SVHC list?
- **Are the rules different across target markets**



Currently ...70+ Countries



ASIA-PACIFIC

Australia
China
Hong Kong
India
Indonesia
Japan
Malaysia
New Zealand
Philippines
Singapore
South Korea
Taiwan
Thailand
Vietnam

EUROPE

Austria
Belgium
Bulgaria
Croatia
Cyprus
Czech Republic
Denmark
Estonia
France

Germany
Great Britain
Greece
Finland
Hungary
Iceland
Ireland
Italy
Latvia
Lithuania
Luxembourg
Malta
Netherlands

Norway
Poland
Portugal
Romania
Russia
Serbia and
Montenegro
Slovakia
Slovenia
Spain
Switzerland
Sweden
Ukraine

AMERICAS

Argentina
Bolivia
Brazil
Canada
Chile
Colombia
Costa Rica
Ecuador
Guatemala
Honduras
Mexico
Nicaragua
Panama
Paraguay
Peru
United States
Uruguay
Venezuela

MIDDLE EAST/AFRICA

South Africa
Kuwait
Turkey
Israel
Egypt
United Arab Emirates

Multiple Content Topics

Regulatory Topics Covered:

- +· Chemical & Biological Weapons
- +· Classification & Labeling - GHS
- +· Classification & Labeling - Other than GHS
- +· Consumer Products
- +· Controlled Drugs & Precursors
- +· Disaster Prevention/Hazardous Substances Reporting
- +· Environment
- +· Food Additives
- +· Health/CMRs
- +· Import/Export
- +· MSDS/SDS
- +· Pesticides/Biocides
- +· Release/Spill Reporting
- +· Restricted & Prohibited Substances
- +· Testing / Risk Assessment / HPV
- +· Transportation
- +· Workplace Safety (OELs, BELs, GLP)

Ariel WebInsight™ 5.2

Welcome Julia! | [My Account](#) | [User Guide](#) | [Logoff](#)

Ariel™ A 3E Company

Home | My WebInsight | Databases | FullText | RegsLink | RegTrans | ChemEXPERT | SAP DIPP | Phrases

CHEMICAL SEARCH

1. Hold down Ctrl to select multiple sets

----- Regional Set -----

- Asia Pacific
- Central/Eastern Europe
- Western Europe
- International
- Latin America
- Middle East and Africa
- North America

[Customize View](#) [Add new set](#)

2. Criteria

CAS RN

3. Search Pattern [Help](#)

LIST SEARCH

Search Pattern [Help](#)

My WebInsight Changes Since August, 2007 [My WebInsight](#)

(You have no alerts!)

What's Changed in WebInsight

Update Notes - September 2007

- ▼ **North America (9)**
- ▼ **Western Europe (6)**
- ▼ **Central/Eastern Europe (1)**
- ▼ **Asia Pacific (3)**
- ▼ **Global Inventories (0)**

Regulatory List Changes

North America From: 09 2007 To: 10 2007

Announcements

The Following REACH Chemical Lists Are Now A Part Of The WebInsight Collection:

- EU. REACH, Annex IV, Substances exempt from registration
- EU. REACH, Annex V, Substances exempt from registration under Article 2(7)(b)
- EU. REACH, Annex XVII, Marketing and Use Restrictions

Support Information

<http://arielresearch.com>

(760)602-8877
 7:00 AM to 7:00 PM EST

Internet 100%

Global Regulatory Planning



- Maturing your regulatory program
 - From reactionary to anticipatory
 - Repeatable and consistent program
- It's a Small World After all
 - All corners of the world are fair game for sales (you don't want to be That Guy)
 - Market access
 - Time to market

Business Intelligence



- New product development
 - Life cycle analysis
 - Iterative NPDI process support
- Immediate decision support
 - Integration of regulatory and substance data with core business processes to deliver “here’s how” (you do want to be That Guy)

Actionable Data

- Impact analysis
 - How does this new regulation affect my product line or development plans?
- Supply Chain Management
 - What questions do I need to ask my supplier?
- Logistics support
 - Now that it's sold how do we get it there?

Contact Information and Company Locations

24 - 7 - 365

Contact Us

[Home](#) > [Contact Us](#)

Contact Us

Information Request Form

Please use the form below to request more information about 3E company products and services, to request a product demo or just to get in touch with a 3E professional. To learn about career opportunities, visit our [Career page](#).

(NOTE: All fields in **Red** are required.)

| | | | |
|----------------------|----------------------|-------------------|----------------------|
| First Name: | <input type="text"/> | Last Name: | <input type="text"/> |
| Telephone: | <input type="text"/> | Fax: | <input type="text"/> |
| Email: | <input type="text"/> | | |
| Title: | <input type="text"/> | | |
| Organization: | <input type="text"/> | | |

Contact Information

World-wide Corporate Headquarters

1905 Aston Avenue
Carlsbad, CA 92008 USA
P: +1 760.602.8700
Toll Free: 800.360.3220
F: +1 760.602.8852
Info@3ECompany.com

See our [other locations](#)

Directions

[From the San Diego Airport \(Lindbergh Field\)](#)

[From John Wayne Airport \(Orange County, CA\)](#)